

**CONTACT: Bruce L. Tague, Executive Director**

Bruce.Tague@SourcingOffice.org

216.581.6200

**FOR IMMEDIATE RELEASE**

**Two Northeast Ohio Communities are First to Join Shared Telecommunications Managed Services Program**

Cleveland, OH (March 21, 2011) – The Cities of Hudson and Tallmadge are the first local governments to join Sourcing Office’s newly launched shared telecommunications program. These organizations are leveraging the already-procured shared telecommunications contract available through Sourcing Office and awarded to Northeast Ohio-based HTE, LLC in November 2010. All Sourcing Office programs are procured in accordance with Section 125 of the Ohio Revised Code to ensure public sector procurement compliance for Sourcing Office participants.

The City of Hudson will save 42% on its telecommunication costs. The program will also provide the software Hudson had been seeking to better facilitate communication and collaboration between city departments and individual employees. “Better solutions, lower costs, and collaborating with communities throughout Northeast Ohio through Sourcing Office. These are the type of common sense approaches to regionalism that I have promoted for years,” shared Bill Currin, City of Hudson Mayor.

Solving for immediate equipment needs encouraged the City of Tallmadge to investigate the shared telecommunication program. “The City of Tallmadge agreed to become an early adopter of the shared telecommunications program not only because of our immediate telecommunications needs, but because I believe that HTE is best-suited to meet our expectations,” shared David Kline, City of Tallmadge Mayor. Tallmadge estimates their telecommunications savings to be greater than \$400,000 over the next ten years through the implementation of the solution recommended by HTE.

To highlight these success stories and to launch this valuable program, Mayor Currin and Sourcing Office are hosting an informational session on Wednesday, March 23, 2011 at the City of Hudson Barlow Community Center from 8:30 AM to 10:00 AM. Representatives from participating organizations, HTE,

and Sourcing Office will be in attendance to discuss the program and answer questions. “This program is another example of the benefit that Sourcing Office collaborative programs provide. We are looking forward to rolling this program out across Northeast Ohio,” said Bruce L. Tague, Sourcing Office Executive Director. Following the informational session, individual appointments are available from 10 AM to noon for individual organizations to meet with HTE to discuss the unique telecommunications needs of their organization. Additional information regarding Sourcing Office and the Sourcing Office Shared Telecommunications Managed Services Program can be found by visiting [www.sourcingoffice.org](http://www.sourcingoffice.org).

*Hosted Technology Exchange, based in Northeast Ohio, is a membership purchasing cooperative that delivers lower technology costs through elimination of waste, sharing of services, collaboration, and improved efficiency. Working with public sector organizations through Sourcing Office, HTE improves services and productivity through hosted and non-hosted applications, optimized network design, and their robust technology purchasing cooperative. Additional information regarding HTE can be found on its company website at [www.htexch.com](http://www.htexch.com).*

*Sourcing Office, a council of governments and a 501 (c)(3) not-for-profit organization headquartered in Northeast Ohio, creates and manages group purchasing programs for local governments and other public sector entities. Sourcing Office’s established programs deliver its participants improved pricing, additional value-added services and enhanced contract terms and conditions. These programs enable participants to control costs while improving operational efficiencies. Some examples of products and services available through Sourcing Office include office supplies, comprehensive print management, shared telecommunications, janitorial and sanitation supplies, and electricity. To learn more visit [www.sourcingoffice.org](http://www.sourcingoffice.org).*

###